rhipe Azure Reserved Instance Process

Azure Reserved Instance Terms and Conditions

Before placing an order for Azure Reserved Instances please ensure that you, your company, and end customer fully understand the implications of the below clauses:

- I acknowledge and understand that the submission of an Azure Reserved Instance order is the acceptance and commitment to pay any and all related invoice/s.
- I acknowledge and understand that the cancellation/suspension of an Azure Reserved Instance is at the discretion of Microsoft. At any time, Microsoft may charge a 12% cancellation fee and rhipe may charge a 3% administration fee.
- I acknowledge and understand that rhipe are unable to fully predict and cancelation charges and/or refund amounts.
- I acknowledge and understand that the commitment period of the Reserved Instance starts immediately and that the Reserved Instance cannot be purchased to start from a future date.
- I acknowledge and understand that to fully take advantage of Azure Reserved Instance, I should provision the correct VM with the correct VM type, data center location and quantity before after the Reserved Instance is provisioned.
- I acknowledge and understand that PRISM will provision reservation as per the order I place and does not take
 responsibility on the partner's choice of resources. Any additional cost or loss incurred due to change / cancellation
 of order, will be charged back to the partner.
- I acknowledge and understand that if I don't renew the Reserved Instance, the services continue to run normally and I will be automatically charged pay-as-you-go rates for the usage after the reservation expires, through my Microsoft CSP agreement.
- I acknowledge and understand that under MySQL, quantity refers to the number of cores of the instance or all the instances as a whole. For example, if you intend to apply RIs for two 4vCore instances the quantity should be 8 (2x4).
- I acknowledge and understand that the license will be ordered as an Azure Hybrid Benefit without a Windows license included.
- I acknowledge and understand that software license cost such as Windows Server licenses is not covered by Reserved Instance.
- I acknowledge and understand that additional resources cost outside VMs will be billed monthly in arrears in standard CSP PAYG subscription.

Azure Reserved Instance Pricing

If you currently have a Microsoft CSP agreement, please following these steps to view Azure Reserved Instance Pricing in PRISM. Navigate to the Microsoft CSP program tile and select <u>Manage</u>.

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Customer Management	Microsoft CSP	Microsoft CSP Attra Rearved Interce	Microsoft SPLA						
	Manage >	Manage >	Manage >	Manage >					
Price Lists Price Lists Reports	Cloud Provider Program	CSP Suburipations	CSP Perpetual						
Management	Manage >	Manage >	Manage >						
Contact Us	PROGRAMS AVAILABLE TO ENRO	LL IN							

Select *Price List* in the horizontal toolbar.

Dashboard	< Products / Microsoft CSP							
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6	CREATE NEW TENANT >	MANAGE EXISTING TENANTS >	CONNECT TENANT >					

Partner $Cost^{\lambda}$

\$20.46

\$17.73

Select the tick box <u>View Reserved Instance Filters and Price List</u>. Please note that by selecting this tick box, the options shown under <u>Billing Cycle</u> will revert from Monthly/Annually to Monthly/Once Off to align with the Azure Reserved Instance ordering process.

	Products / Microsoft CSP / Price List								
	MICROSOFT CSP INDIRECT PRICE LIST - AUSTRALIA								
Programs	(AUD)		(00110/LE#	,					
	"All prices are exclusive of GST/VAT and other indirect taxes, and are subject	t to rhipe's Te	rms of Trade and rele	evant Program Guide					
Customer	Would you like to see pricing for programs related to Microsoft CSP? Select	the program	Choose program	~					
	Would you like to view a price list you are not currently contracted for? <u>Click</u> Contracted Price List	<u>Here</u> .							
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6	Product Name	Product SKU		Offered Product	Product Unit	Partner	Retail		
Contact Us		in rouget bito		Frequency	riodact offic	Cost ^λ	Estimate ^λ		

Use the filter options to search for a specific Reserved Instance product; all available products and pricing will be shown underneath the filter table for review.

Contect Management	View Reserved Instance Filters And Price List		
Contact Us	Filter Reserved Instance Products		
Admin	AE North Y <u>Azure Regions and Locations</u>		
	Any	~	
Integrations	Reserved Instance Product* Azure Data Factory v2 Data Flow - General Purpose (DZH318Z0C1BN)	~	
	Product Name	Product SKU	Product Unit
	Azure Data Factory v2 Data Flow - General Purpose	·	·
	Azure Data Factory v2 Data Flow - General Purpose - vCore - AE North, 1 Year	DZH318Z0C1BN:003Z	1 vCore Hour
	Azure Data Factory v2 Data Flow - General Purpose - vCore - AE North, 3 Years	DZH318Z0C1BN:0020	1 vCore Hour

If you don't currently have a Microsoft CSP agreement, please following these steps to view Azure Reserved Instance Pricing in PRISM. Navigate to the *Price List* icon on the vertical toolbar.

Dashboard	1	3	1	0
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Customer Management				
	Announcements			
Invoices	Adjustment to FX Rate – Effe	ective 01.01.22(AUD)		
	In line with our FX rate review for A rhipe's approved rate for currency	Australia, please note that there will be an adjustment to conversion from USD to AUD, effective for all invoices is	the FX rate for the January 2022 billing perio sued after 1st January 2022, will increase fro	od (December 2021 usage). Im 1.34 to 1.40 AUD.
Price Lists	The new rate will affect the followi	ng vendor programs (in which you are trading in local cu	rrency): Citrix CSP, Hancom, Nerdio, Red Hat	CCSP, Runecast, Veeam VCSP, Vmware, Zimbra BSP, Zimbra
Ф	Read more >>			
Reports				
٩	Adjustment to FX Rate – Effe	ective 01.12.21 (AUD)		
Contact Management	In line with our FX rate review for Au	ustralia, please note that there will be an adjustment to the	FX rate for the December 2021 billing period (November 2021 usage).
	rhipe's approved rate for currency o	conversion from USD to AUD, effective for all involces issue	d after 1st December 2021, will decrease from	1.39 to 1.34 AUD.
	The new rate will affect the following	a vendor programe (in which you are trading in local currer	out: Citrix CSP, Hancom, Rad Hat CCSP, Vasan	VCSP Zimbre BSP Zimbre VAP

Under <u>*Program*</u> select <u>*Microsoft CSP*</u>. Select your desired <u>*Currency*</u> from the <u>*Currency*</u> dropdown list. Select the tick box <u>*View Reserved Instance Filters and Price List*</u>. Please note that by selecting this tick box, the options



shown under *Billing Cycle* will revert from Monthly/Annually to Monthly/Once Off to align with the Azure Reserved Instance ordering process.

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	Currency *				
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Reports	View Reserved Insta	ance Filters And Price List			
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Contact Us					

Use the filter options to search for a specific Reserved Instance product. Select the View Reserved Instance Price List button to search for the pricing for the specific product/s.

Region *	✓ <u>Azure Regions and Locations</u>		
Term Duration *			
Any		~	
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Reserved Instance Ordering/Provisioning

To order a new Azure Reserved Instance, navigate to the <u>Manage Tenant</u> screen under your Microsoft CSP program tile; for the tenant, you wish to order against and select <u>Add Reserved Instance</u> button (screenshot below).

Note that an active Azure Plan or Azure Classic subscription is required within PRISM under the tenant for the *Add Reserved Instance* button to be visible.

Note that only one reserved instance product can be ordered at a time; this is so that each product has its own separate reservation ID, which will later allow managing the reserved instance easier for partners,

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Q	Agreement Status: Microsoft Customer A	greement signed on the	17 November	2021					
Customer									
	You can now manage your customer A the next time you will be directed to the	zure portal using you ov e customer Azure porta	wn login, provid I automatically	ling you with a single when you click the ma	sign on experience for all yo nage button.	our customer tena	nts. It's e on	etime pro	cess,
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Contact Us	SUBSCRIPTIONS			Show Only	Active Subscriptions	Estim	ated Mor	nthly Sp	end ^{λψ}
Admin	AzureCSP_Azure subscription 1	Microsoft Azure Plan	Active	Monthly	Manage 🗸 🗸			Ψ	
User Management	RESERVED INSTANCES			Show Only Active	Reserved Instances		d New Sub	scription	
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Within the <u>Add Reserved Instance</u> page, use the following fields to order the reserved instance.

Filter Reserved Instance Products

1. **How would you like to be billed for your subscriptions?** – Select either <u>Monthly</u> or <u>Once Off</u>. <u>Monthly</u> billing will mean that you are billed on a monthly basis for the term of the reserved instance; <u>Once Off</u> billing will mean that you are billed at the start of the term for the full term. **Note** that at the end of the term, renewals

are required to have the reserved instance remain active; with both Monthly and Once Off billing, this will require a new term and new billing cycle to begin.

- 2. **Region** Search by either scrolling through the list or typing into the field to filter for the Azure Datacenter Region required for the customer. Located next to the Region search box is a hyperlink to a knowledge base article that defines the region naming conventions into an easy-to-understand matrix.
- 3. **Term Duration** The term refers to the license duration and commitment bracket that you are ordering for. This field is by default set to "Any", but by using the dropdown list you can alter this to a specific term commitment.
- 4. **Reserved Instance Product** Search by either scrolling through the list or typing into the field to filter for the product category. **Note** that you can use the search box using the product category name or category ID as located on the pricelist.

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ADD RESERVED INSTANCE	
Programs mmtestAZRIORRIdemo0612.onmicrosoft.com	
Please allow up to 15 minutes for Reserved Instance to appear after the order is completed	
How would you like to be billed for your subscriptions? Monthly Once Off	
Filter Reserved Instance Products	Configure the order
Price Lists Region "	
US East 2 Azure Regions and Locations	Azure Subscription *
Reports Term Duration*	Scope *
Any 🤒	Shared 🗸
Contact Management	
	Custom Reserved Instance Name
Contact us Azure App Service Isolated Plan (DZH318Z0BQJP)	
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Azure Data Factory v2 Data Flow - General Purpose (DZH318Z0C1BN)	I acknowledge that the submission of this order is an acceptance of and commitment to pay the related invoice(s).
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Integrations	Submit Order

Product Selection

- 5. **Filter Products** If you would like to filter the product any further, you can use the Filter Product type in feature to reduce the criteria down
- 6. **Select Product** Locate the Reserved Instance product you wish to order and select the tick box on the lefthand side. This will then display a quantity field where you can increase and decrease the quantity; you will see an expected price on the right-hand side.



Configure the Order

- 7. **Azure Subscription** Select which Azure Subscription you would like the Reserved Instance provisioned against
- 8. Scope Select either *Shared* or *Single Subscription*.
- 9. **Custom Reserved Instance Name** Optional Enter a custom ID/Name to remember or identify your order if required. If completed, this will display on the main manage tenant screen as the identifier of the Reserved Instance.

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Custom reserv	ed Instance Name	

Order Summary

- 10. **Order Acknowledgement** Review the details of the order shown under Order Summary heading, read the "I acknowledge…" blurb and select the tick box to commit to this purchase
- 11. **Submit Order** When ready to place the order select the *Submit Order* button. **Note** that provisioning may take up to 24 hours; a tenant sync will occur in the first 15 minutes, however the order will take longer for the order to sync back from Microsoft's Partner Centre.



You will receive a notification from the PRISM portal once your order has been submitted and then processed. If the order fails, you will receive a notification with the failure message.

Order Submission Notification Example:



Failure Notification Example:



Failure Message: Error while creating ordering cart. Error 10009. There is a limit of 2 Azure Reservation VM instances per customer for sandbox accounts.

Partner Name: Contoso Managed Services Pty Ltd Microsoft Partner Agreement ID: 589738



Managing Reserved Instances

Within PRISM, under the <u>Manage Tenant</u> screen, you will be able to see the <u>Reserved Instances</u> heading; underneath this heading, you will see a list of Active Reserved Instances.

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For a Reserved Instance you wish to view more information about, please select the <u>Manage</u> button next to that Reserved Instance. On the following screen, you will see additional information on this Reserved Instance.



If you require changes to an existing ordered Reserved Instance, please contact your Account Manager.

Reserved Instance Billing

Based on the type of billing term selected, billing will occur in two different methods:

 Monthly – On a monthly basis, you will receive a second Microsoft CSP monthly invoice bill that is specific to your Azure Reserved Instances the usage period for the invoice will be for a full month example 1st of November 2021 to 30th of November 2021; however, the charges within the invoice will contain proration based on the provisioning dates. Billing is based on Microsoft's Partner Centre Reconciliation files and contain proration to the dates the Reserved Instance was/is active.

• Once Off – A once off invoice for the term will be billed within 24-72 hours post order completion; the invoice usage dates will be for the entire term of the order with no proration requirements.

Notes/Limitations

This is the first release of Azure Reserved in the PRISM portal; therefore, we wanted to advise you of any limitations or notes that you should be aware of:

- Azure Reservation Management for cancelation, quantity changes, exchanges, etc., please contact your Account Manager.
- **Azure Security Group Permissions** will not be automatically provisioned at the time of the Reserved Instance order; please submit a ticket with our <u>Partner Support Team</u> should you require any further information on this topic.
- **Pricing** displayed in PRISM may differ to final pricing on your invoice when ordered against an Azure Classic subscription. Customers may also notice their RI pricing changes after transitioning to Azure Plan. This is because pricing is calculated differently by Microsoft depending on the type of azure subscription associated to the RI order. PRISM only displays the pricing related to Azure Plan because Azure Classic is in the process of being retired by Microsoft.
- **Configuring Optimization** for Reserved Instance VM is not supported in this release. Default value of 'Instance Size Flexibility' will be set. please submit a ticket with our <u>Partner Support Team</u> should you require any further information on this topic.
- **Resource Group** for Reserved Instance is not supported in this release. please submit a ticket with our <u>Partner</u> <u>Support Team</u> should you require any further information on this topic.